National Training Institute takes pride in identifying value in each individual and refining their skills to develop distinguished professionals who contribute positively to the Omani society and beyond.

“Only a trained eye can appreciate the true value of a diamond.”
Fuelling Workplace Competency
National Training Institute

National Training Institute (NTI) is a market leader in creating workplace competency. We provide vocational training and employment solutions to corporates in the Sultanate. As a proficient skills assurance partner we design curricula and programmes that incorporate an extensive range of bespoke and vocational technical training for Oman’s private and public sectors.
Babcock International Group

We are part of Babcock International Group, one of the UK’s largest private sector training providers. Voted ‘Training Partner of the Year’ by Semta - The Science, Engineering, Manufacturing and Technologies Alliance, Babcock delivers training to a wide variety of customers across multiple sectors and is committed to contributing towards Omanisation and diversification of the Omani economy.

The Partnership

**National Training Institute** provides Babcock with a credible platform in Oman to extend international skills and learning strategy in the Middle East region. Our current and future customers stand to benefit immensely from the combined strength, expertise and capabilities of Babcock and NTI.

Together we present Oman with:

- Oil & Gas Expertise
- HSE & Technical Training Capability
- Leading Training Facilities
- Internationally Accredited Courses
- Professional Trainers
The NTI Journey

1985–1990

Established in the year 1985

Within the first five years we grew to be the leading vocational training provider in the country.

The institute was relocated to Madinat Sultan Qaboos shopping area by 1990 to accommodate the new business streams.

1990–1995

Transforming into market leaders

NTI engaged with the Ministry of Manpower (MOM) to develop young Omanis to be employed in the private sector across industries.

NTI in collaboration with Chiyoda Foster Wheeler won a significant contract to outsource PDO’s HSE training services.

NTI transformed into a market leader delivering Commercial, Technical and HSE Training in Oman.

1995–2000

Enhancing quality through international accreditation

NTI was acquired by a large Omani Publicly listed company, Renaissance Services SAOG.

NTI expanded further with new training projects for Port of Salalah and for supporting Ministry of Social Development initiatives.

Built a strong portfolio of International accreditations from awarding bodies like, NEBOSH, IOSH, EAL, CITB, City & Guilds from UK and the American Welding Society and National Safety Council from USA.

NTI became the first ISO certified training provider in the Sultanate of Oman.

2000–2005

Investing in infrastructure and proficiency

NTI purchased the IT training franchise of New Horizons Computer Learning Center from USA for Oman.

Invested in state-of-the-art IT training facility to offer world-class IT learning solutions for the growing needs of the private and government sector.

NTI achieved the Microsoft Gold Learning Solutions Partner status and became the only Oracle approved education provider in the country.

In 2003, NTI was awarded a Vocational Technical Training Project (VTTP) contract by PDO to train the local community youth at Fahud Learning & Development Centre.
Expansion and growth

NTI established two more purpose-built training facilities; one in Ghala dedicated to offering HSE courses and another in Sohar offering complete range of NTI product lines.

The prestigious BizPro awards were instituted to recognize and promote young Omani leadership talent in the private sector.

The Commercial Training Division along with the Head Office relocated to a larger facility at Al Khuwair.

2005-2010

Clients and accolades

In the year 2010, NTI won a contract from Petroleum Development Oman (PDO) to provide Technical Training Services for their Technicians Omanisation Programme (TOP).

NTI established two separate training facilities in the interior (Marmul and Saih Rawl) exclusively to cater to the Oil & Gas industries for their HSE training needs.

In 2012, NTI won a prestigious contract from BP to provide a world class technical training centre and technician training services to develop oil & gas technicians for their Kazzan field.

January 1st, 2014 saw a new dawn in the history of the company as NTI was acquired by Babcock International Group PLC, UK.

2010-2015

Looking forward

NTI moved into a new, purpose built, state of the art training campus in Ghala.

Our vision is to establish a regional brand by delivering learning solutions to international standards.

2016 Onwards
Our Guiding Principles

In a service business such as NTI, it’s the people who really make a difference.

Whilst what we deliver for each of our customers is very different, we’re all united by a common purpose which spans the diverse range of services we provide.

Our NTI guiding principles encapsulate the values that we live and breathe within our business.

The services we deliver help to keep customers at the top of their game. Whether we’re training the next generation of engineers; upgrading the rail network; or keeping critical fleets on the move.

You can rely on our people to deliver.

- **respect** people and value their diversity
- **always strive to deliver**
- **challenge ourselves and each other**
- **trust** our people to deliver
- **build great relationships based on trust**
- **safeguard customers’ reputations**
- **thrive on complexity**
- **never compromise on health and safety**
An Integrated Approach to Providing Training Services

Our Core Capabilities

**Management of Training** - We manage training provision for our clients, providing a fully managed service to cater to the diverse needs.

**Design and Delivery of Training** - We design and deliver over 10,000 delegate days of training for major industrial and government sector clients in our five different purpose built facilities in Oman.

**Provide and Manage Infrastructure** - We design, build, fit-out and operate training facility for our clients. Currently we operate a oil & gas technicians training facility for an international company.
Our Divisions

**IT TRAINING**
Our New Horizon Computer Learning Centre offers holistic IT training that ranges from basic desktop productivity tools to complex and integrated business systems. We take pride in our high-tech labs and classrooms, world-class multimedia training systems and advanced technical and application courses.

**LEARNING & DEVELOPMENT**
We offer multiple Certification Options apart from offering customised training sessions with industry expert trainers. The courses meet international standards and are designed for the local market. The specialized Train-The-Trainer programmes allows individuals to be competent trainers and will add value to the existing technical and academic qualifications.

**LEADERSHIP AND MANAGEMENT**
Our specialised leadership and management training is designed to foster excellence among the team leaders, managers and senior managers of organisations. The training programme helps improve key skills that when combined with the technical expertise results in the creation of inspirational managerial abilities.

**LANGUAGE & BUSINESS SKILLS**
Our Language & Business Skills Training programme enables corporate clients to promote the professional success and personal growth of the workforce. Our ability to customize training programmes helps meet the specific needs of our clients.
DEFENSIVE DRIVER TRAINING
Our instructor-monitored Defensive Driving courses are the most trusted safety education programme in the Sultanate. The goal of this programme is to train drivers in various collision prevention techniques, develop a positive road sense, and instill good driving habits.

HSE TRAINING
Our Health, Safety & Environment training is designed to prevent workplace accidents, injuries or diseases. NTI provides HSE training for a range of industries, including Oil & Gas, Power, Water, Construction and Manufacturing.

TECHNICAL VOCATIONAL TRAINING
Our technical vocational training is tailored to meet the learning needs of the Omani workforce. The programmes offer short, high-end technical training to long-term vocational training, depending on the varying skill levels of the learners.

OIL & GAS TECHNICIAN TRAINING
Our Oil and Gas technician training blends targeted skills-development programmes for professionals and new recruits in the Oil & Gas Industry that aligns the team’s abilities with the strategic objectives of organisations.
A Customer Led Approach

Key Customer Drivers

- Assured Skills
  - Qualified and competent staff
  - Quality training

- Operational Efficiency
  - Relevant and consistent training

- Lower Costs
  - Reduce costs
  - Achieve better value

- Optimise Assets and Estate
  - Inability to invest
  - Low utilisation

- Regulatory Compliance
  - Require auditable compliance

Key Customer Outcomes

- SOEP Workforce
  - Greater productivity
  - Fewer accidents

- Fit for Purpose
  - Training aligned to operational outcomes

- Cost Savings
  - Lower direct and indirect costs

- Best in Class
  - High utilisation
  - Safer and more realistic training

- Certification
  - Proven workforce compliance

We are proud of our record of delivering operational excellence for our clients.

From delivering training to ensuring the workforce has the necessary skills, qualifications and experience to be effective, through to investing in training infrastructure to provide more realistic training to improve safety, we deliver services that improve all aspects of training and workforce effectiveness.

Our experience of operating in highly regulated environments, combined with the scale and reputation of our business, means we are able to understand client needs and meet these through improved training outcomes.
Accreditations

In order to maintain high standards, we have established strategic links with International Organisation and awarding bodies to accredit our training programmes.
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